## GROWTH ANIMALS

**Room for improvement** 

**Good standard** 

Example Brand MOT			
<b>SEO</b> How easy is it to find you online?		Quick win or strategic build	
Page rank	First result for a brand name search.		
Page titles	All page titles are present however 8% are over the recommended length and should be shortened, doing this improves click through.	Quick Win	
Meta descriptions	All meta descriptions are present but 6% are over the recommended length. It is recommended to address this to get maximum click through.	Quick Win	
Missing alt-text	10% of all images are missing alt-text. Adding alt-text improves usability.	Quick Win	
Page load speed	Mobile: 54/100 Desktop: 87/100 Pages take between 1 - 9 seconds to load. Uncompressed imagery is slowing down page load, an estimated 4 seconds could be saved by addressing this.	Quick Win	
Analytics & Tracking Can you analyse your user data?			
Google Tag Manager or Analytics	Analytics installed		
Facebook Pixel	Facebook Pixel not installed	Quick Win	
LinkedIn Pixel	LinkedIn Pixel not installed	Quick Win	
Digital Presence How can I engage with your brand online?			
Online shop	The enquiry form is easy to find across the site, however the process could be made simpler. Ways to preselect locations, resorts, dates etc. Or if looking at a specific resort, the enquiry form on the page prefills fields.	Strategic Build	

Tenacious about business growth

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Mailing list	Mailing list present.	
On boarding email	Not received.	Quick Win
Content & blog	The website is full of very good, high quality content and is well interspersed into the website journey. It doesn't appear to be a key traffic driver, spending some time to SEO optimise these pieces should increase organic traffic to these pieces.	Quick Win
Any UI / UX issues?	The website feels very dated and a refresh is recommended to bring it up to date visually. There are a lot of elements on the homepages and sidebars and this is repeated across the site. Considering the objectives for each page and providing only high quality content and information on each page is recommended to streamline the customer journey.	Strategic Build
Growth Essentials		
Do I understand the brand and product?	Yes, the product and brand are very clear and easy to engage with. You are clearly experts in your field and inspire a lot of confidence in users.	
Can I easily purchase the product?	No, the enquiry process could be streamlined.	

## Summary

An excellent foundation to build on. You understand your products and brand and now it is about optimising the user journey to make this channel work as hard as possible for you. Spending time to save users time and inform them more is recommended along with a website refresh.